

#### UNDERSTANDING ADVERTISING | 8-10 YEARS OLD

### What is Advertising Literacy?





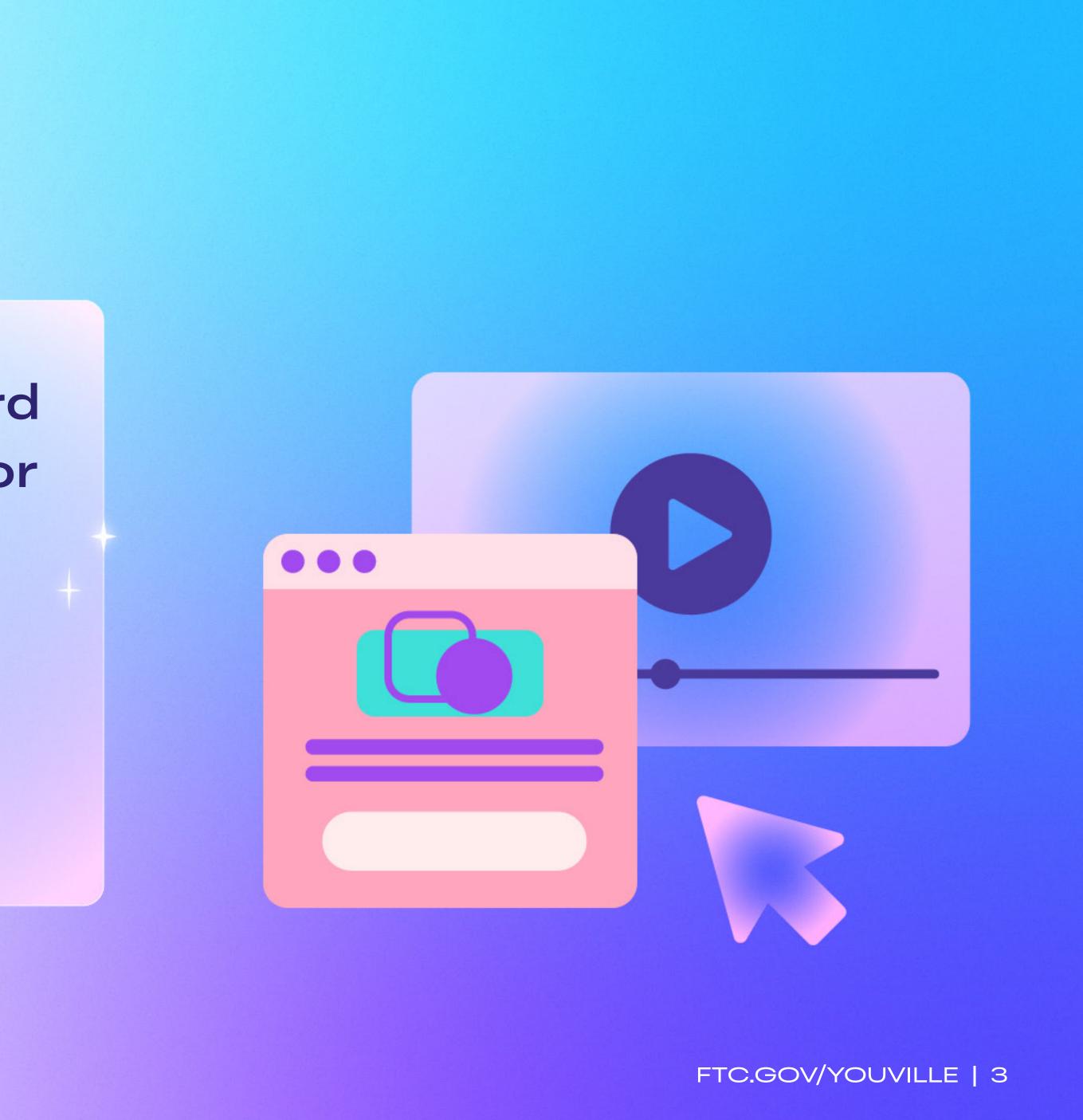




#### WARM-UP

## Ad It Up

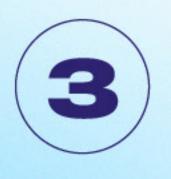
How many of you have heard the word "advertisement" or "ad" before? What is it? Think about the advertisements you see in your everyday life. Where have you seen them?



### What Are Ads?

An ad is a tool used to get people to buy or do something.





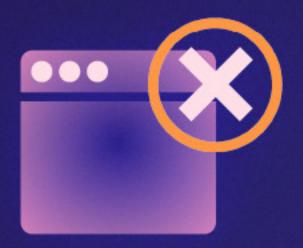
Ads can help you learn about new products, but it's important to notice when an ad tries to get you to buy or do something.





# How To Spot Acs

### You might see...





An "X" that you can click on to close the ad

A "Skip Ad" button that appears after a video plays for a few seconds





Ahashtag that says #ad, #paidpromotion, or *#sponsored* 



A background that's different from the videos or shows you're watching



### How To Spot Ads Some ads are harder to spot.



Use of influencers







Unboxing videos





### **Questions** To Help Spot Ads





WHAT is this message actually saying?



WHAT does this message want me to do?









### Responding to Ads

When it comes to advertising, your challenge is to spot it and decide for yourself:



Do you agree with what the message is asking you to do?



Do you need to do more research before making a decision about what's being offered?

Talking to a parent or trusted adult can also help you answer these questions.





# Sniff Out the Ads



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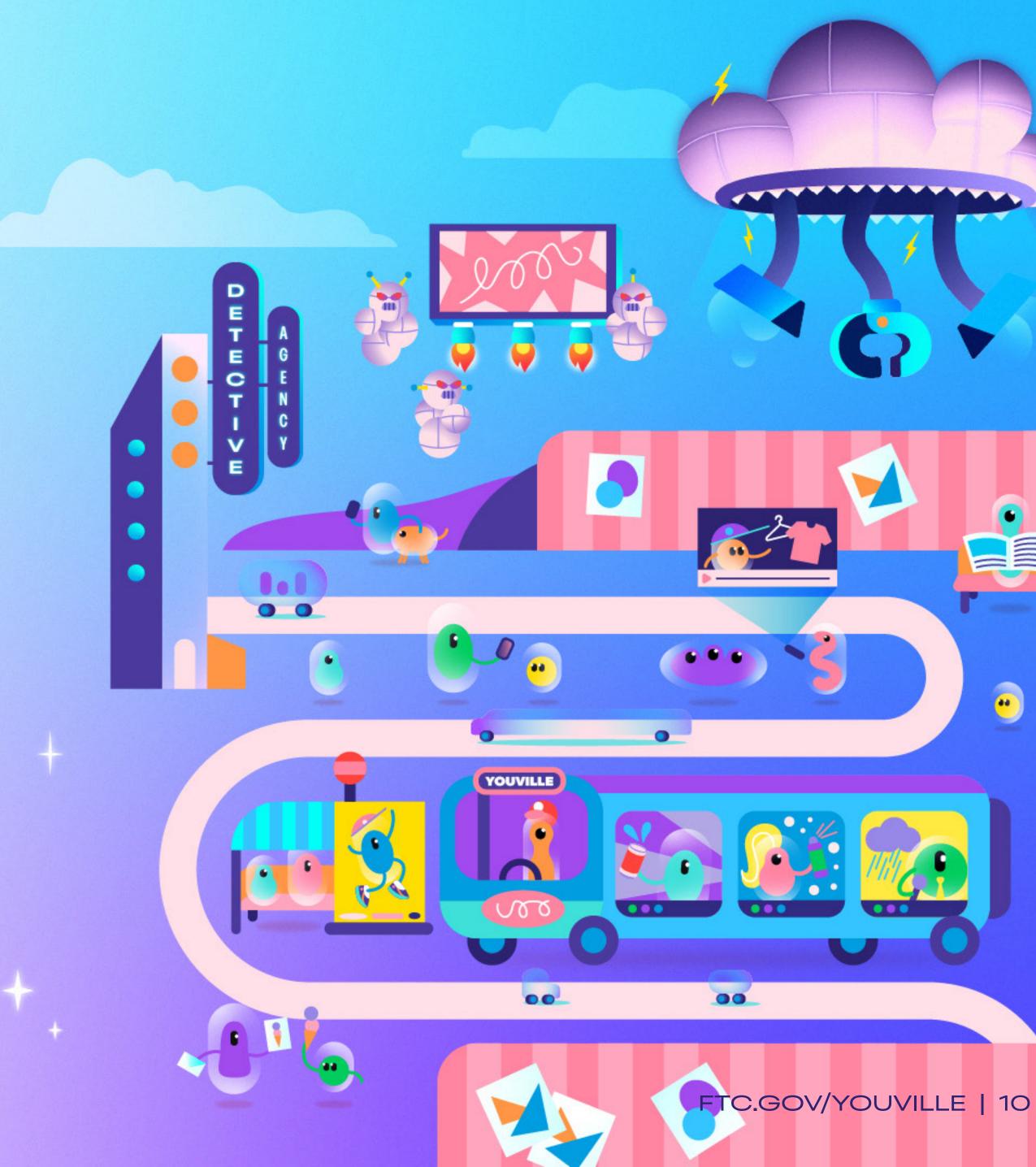
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### Sniff Out the Ads

The Claud plasters the town with messages — in games, texts, and on social media sites.

Help the Youville Detective Agency sniff out the ads.





### Sniff Out the Ads





WHAT is this message actually saying?



WHAT does this message want me to do?



WHAT IS ADVERTISING LITERACY? ACTIVITY SHEET • FTC.GOV/YOUVILL

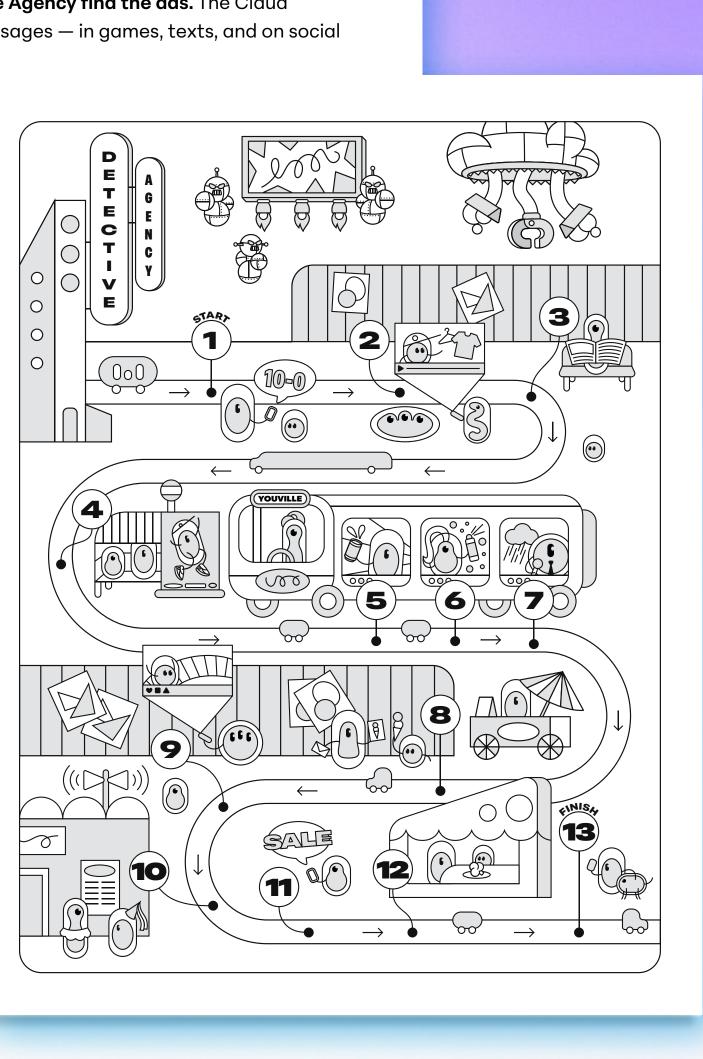
#### Sniff Out the Ads

Help the Youville Detective Agency find the ads. The Claud

plasters the town with messages — in games, texts, and on social media sites.

At each numbered stop, stop number. Then, ask t message is an ad or isn't Move to the next stop a

- WHO is responsibl
- WHAT is this mess
- WHAT does this m



#### WRAP-UP

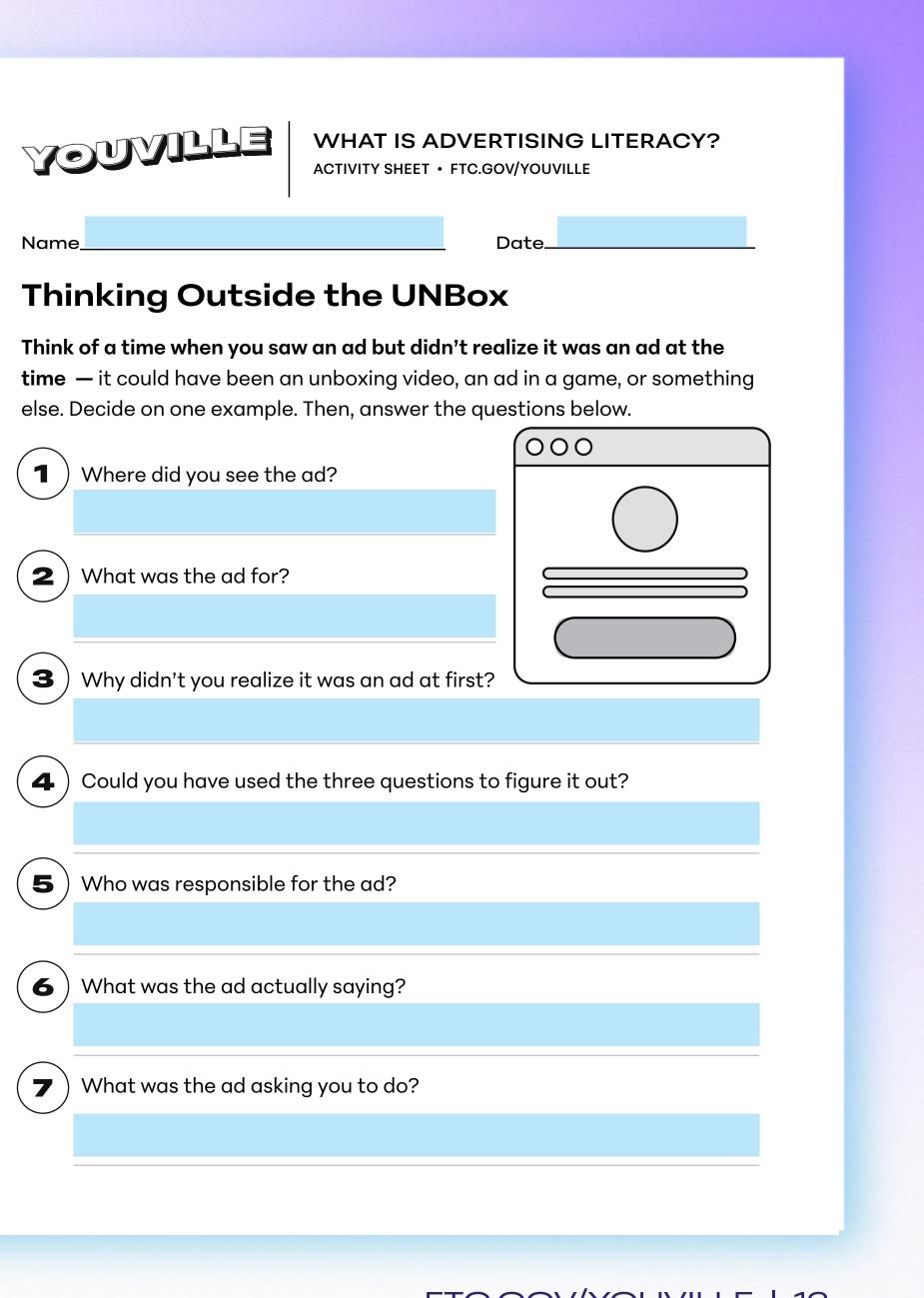
### Thinking Outside theUNBox

Now you know more about where ads appear and how they work. Think of a time when you saw an ad but didn't realize it was an ad at the time — it could have been an unboxing video, an ad in a game, or something else. Decide on one example. Then, answer the questions on this sheet.



#### WHAT IS ADVERTISING LITERACY?

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### Good Jobi

Looks like the Youbies sniffed out The Claud's ads.

The Claud has moved on to another part of Youville.

